

Message Text

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PAGE 01 STATE 003663

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ORIGIN NEA-09

INFO OCT-01 ISO-00 EB-07 COME-00 RSC-01 /018 R

DRAFTED BY NEA/EGY:GGBROWN:PM
APPROVED BY NEA/EGY:HFMATTHEWS
NEA/ARN:DDEAN

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R 081540Z JAN 75
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO
AMEMBASSY BEIRUT

UNCLAS STATE 003663

E.O. 11652: N/A

TAGS: BTRA

SUBJECT: BUSINESS VISITORS

1. THE FOLLOWING OFFICIALS OF MILLIPORE CORP WILL BE VISITING BEIRUT AND CAIRO TO DISCUSS THE POSSIBILITIES OF OPENING A REGIONAL OFFICE: MR. DARBELLOFF, PRESIDENT; MR. DWYER, VICE PRESIDENT; AND MR. JONES, THE PROBABLE REGIONAL REPRESENTATIVE. MILLIPORE IS MAINLY INVOLVED IN PRECISION FILTRATION AND SEPARATION TECHNOLOGY. THE PRODUCT HAS VARIED USES IN PHARMACEUTICAL PRODUCTION, BACTERIAL ANALYSIS, AND CONTROL OF PRECISION FLUIDS SUCH AS HYDRAULICS IN AVIATION. THEY SEE THEIR PRIMARY SALES OPPORTUNITY FOR THE TIME BEING IN THE AREA OF HEALTH CARE.
2. THEY PLAN TO BE IN CAIRO FROM FEB 2 TO FEB 7 AND WOULD LIKE AN APPOINTMENT WITH COMMERCIAL ATTACHE MORNING FEB 3. WOULD ALSO APPRECIATE NAMES OF APPROPRIATE CONTACTS AT MINISTRY OF HEALTH.
3. THEY PLAN TO BE IN BEIRUT FEB 8 THROUGH FEB 11 AND WILL BE CONTACTING COMMERCIAL ATTACHE AFTER ARRIVAL.

KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE003663
Document Source: CORE
Document Unique ID: 00
Drafter: GGBROWN:PM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750007-0972
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750169/aaaacijg.tel
Line Count: 52
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 14 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 MAR 2003 by RicharJA>; APPROVED <29 DEC 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUSINESS VISITORS
TAGS: BTRA
To: CAIRO BEIRUT
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006